

Reach the world of beauty professionals with **Creative Age** publications



DAYSPA EDITORIAL 2019

In every print issue! Radar-worthy spa trends, popular products and ingredients, top business and marketing advice, healthy recipes, scientific breakthroughs, gorgeous spas and more. *Ask for sponsorship opportunities!

Every month online! The latest industry news, wellness tips and trends, spa openings, product roundups, guest blogs and more.

*Ask for sponsorship opportunities!



Features:

- Treating Every Skin Tone
- Top Body Sculpting Technologies

In Depth: Hydrating Services, Spa Marketing

Products: New Launches, Cleansers **Digital:** Valentine's Day Products,

New Products

Ad Close: 11-16-18

Ad Material Due: 11-21-18



+ Bonus Distribution: ISSE, Long Beach

Features:

- Attracting & Treating Clients of All Ages
- Peptides

In Depth: Peels

Products: Spring Makeup, Eye Care, Devices & Equipment

Digital: Sunless Tanning, New Products

Ad Close: 12-18-18 Ad Material Due: 12-21-18



march

+ Bonus Distribution: American Academy of Dermatology; IBS, New York

MEN'S ISSUE

Features:

- · Men's Spa Services
- Professionals Choice Awards

In Depth: CBD, Hair Removal Products: Sheet Masks. Men's

Face/Body/Hair

Digital: Men's Grooming Looks,

New Products
Ad Close: 1-17-19
Ad Material Due: 1-22-19



+ Bonus Distribution: ASLMS, Dallas; America's Beauty Show, Chicago

EARTH MONTH

Features:

- Clean Beauty: Natural and Organic Skin Care
- Protocols for Sensitive Skin

In Depth: Sustainable Spa Practices, Spa Marketing

Products: Sensitive Skin, Botanical/

Floral Ingredients

Digital: Mother's Day Gift Guide,

New Products
Ad Close: 2-15-19
Ad Material Due: 2-20-19



Features:

- Anti-Acne Protocols
- Selling Treatment Packages/Series

In Depth: Menopausal Skin Products: Luxe Ingredients, Acne Fighters, Devices & Equipment Digital: Father's Day Gift Guide, New Products

Ad Close: 3-15-19 Ad Material Due: 3-20-19



+ Bonus Distribution: Premiere Orlando; IECSC Las Vegas; IBS, Las Vegas

BODY BEAUTIFUL

Features:

- Full-Body Services
- Sun Protection

In Depth: Cellulite, Hair Removal Products: Summer/Sun Care,

Body Scrubs

Digital: Travel Kits, New Products

Ad Close: 4-18-19 Ad Material Due: 4-23-19



EDITORIAL SUBMISSIONS DUE 6 WEEKS PRIOR TO AD CLOSE DATE.



CONTACT: Suzanne Craven, Advertising Executive scraven@creativeage.com Phone: 800.442.5667x215

DAYSPA

7628 Densmore Ave., Van Nuys, CA 91406-2042 Phone 818.782.7328, Fax 818.782.7450 www.dayspamagazine.com

EDITOR

In every print issue! Radar-worthy spa trends, popular products and ingredients, top business and marketing advice, healthy recipes, scientific breakthroughs, gorgeous spas and more. *Ask for sponsorship opportunities!

Every month online! The latest industry news, wellness tips and trends, spa openings, product roundups, guest blogs and more. *Ask for sponsorship opportunities!



Features:

- · Lifestyle & the Skin
- Top Facial Technologies

In Depth: Supplements, Spa Marketing Products: New Launches, Stem Cells Digital: Indie Beauty, New Products

Ad Close: 5-16-19 Ad Material Due: 5-21-19



+ Bonus Distribution: Cosmoprof, Las Vegas

Features:

- Private Label
- Massage Protocols

In Depth: Retinol

Products: Hyaluronic Acid, Masks,

Devices & Equipment

Digital: Body Products, New Products

Ad Close: 6-17-19 Ad Material Due: 6-20-19



september

 Bonus Distribution: Face & Body, San Jose

Features:

- Continuing Education
- Antiaging Protocols

In Depth: Avoiding Skin Allergies,

Hair Removal

Products: Fall Makeup, Skin-Firming Products

Digital: Enzymes, New Products

Ad Close: 7-17-19 Ad Material Due: 7-22-19



Features:

- Topical Pre/Probiotics
- · Couples' Protocols

In Depth: Oncology Services,

Spa Marketing

Products: New Launches, Facial Rollers/Tools

Digital: Holiday Gift Guide,

New Products Ad Close: 8-16-19 Ad Material Due: 8-21-19



Features:

- Environmental Stressors & the Skin
- · Self-Care for Spa Pros

In Depth: Microblading

Products: Face & Body Oils, Antioxidants, Devices & Equipment

Digital: Wellness Packages,

New Products

Ad Close: 9-18-19

Ad Material Due: 9-23-19



december

+ Bonus Distribution: American Academy of Anti-Aging Medicine, Las Vegas

Features:

- Words From the Wise: Top Trends for 2020
- · End of Year Bestsellers

In Depth: Hyperpigmentation

Products: Serums, Facial

Moisturizers

Digital: Neck & Décolleté,

New Products Ad Close: 10-17-19

Ad Material Due: 10-22-19



TO AD CLOSE DATE.



CONTACT: Suzanne Craven, Advertising Executive scraven@creativeage.com Phone: 800.442.5667x215

DAYSPA

7628 Densmore Ave., Van Nuys, CA 91406-2042 Phone 818.782.7328, Fax 818.782.7450 www.dayspamagazine.com

For 22 years, DAYSPA has offered the latest in industry trends, products, services, and valuable information vital to the success of spa professionals.



over 29,000 subscribers every month

DAYSPA subscribers are spa owners and directors, dermatologists, spa/salon managers and estheticians.



92% buy all or some of the professional products used in their facility



receive their own subscription addressed to them

DAYSPA reaches the entire spectrum of businesses offering skincare services, including day spas, independent estheticians and massage therapists, skincare salons, medical spas, dermatology practices, wellness facilities, full-service spa/salons, and resort, hotel and destination spas.

DIGITAL

You're CONNECTED

to a new audience of interested spa professionals









Facebook Followers 21,000



Twitter Followers 19,000



Instagram Followers **23,000**



Newsletter Reach



30,379

3rd Party E-blast

CHANNEL SURFING LINEUP

- +Spa Products
- +Industry News
- +Spa Management
- +Recipes
- +Business & Marketing Tips
- +Spa Pro Q&A's
- +Spa Design

Exclusive blogs, slideshows, video and over 2,000 archived spa articles. Web-exclusive articles not found in print.

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MAN

The business of men's grooming. New products for men's grooming needs and the retailers who sell them, plus profiles of successful stylists, barbers and estheticians who deliver men's beauty services.

Magazine subscribers: 51,500 Digital bonus:

41,000+ subscribers of BARBinc

Social: 2,800

EYE LASH

Lush lashes, beautiful brows and color cosmetics! Trends and new products for eye lash extensions, eyebrows, makeup and more. Magazine subscribers: 29,000 Social: 18.000

MEDESTHETICS

Better business protocols for medical aesthetics practices. Trending treatments, equipment and products, plus key business management and regulatory updates.

Magazine subscribers

subscribers: 20,384 Enewsletter: 13,029 Social: 9,000 Web:17,000/month

THE COLORIST

The hair color authority!
How-to's for stunning hair styles,
hair color formulas and new
products for color-treated hair.
Featured in Beauty Launchpad
6x's per year.

Magazine

subscribers: 70,398

Creative Age brands reach every niche of the professional beauty industry



NAILPRO

The magazine for nail professionals! Trends in natural nails, acrylics and gels. Nail art and technical how-to's, plus new products and successful business strategies for nail professionals.

Magazine subscribers: 60,262 Pass-along readership: 259,127

Enewsletter: 31,044 **Social:** 1,300,000 **Web:** 146,000/month



BEAUTY LAUNCHPAD

Everything beauty for salons and stylists! Trends, new products, and howto's for hair, nails, makeup, skin care and more

Magazine subscribers: 70,398 Pass-along readership: 267,512

Enewsletter: 40,100 **Social:** 584,474 **Web:** 75,000/month



DAYSPA

The premier business resource for spa and wellness professionals. The latest in skin care, spa treatments, wellness services and management strategies.

Magazine subscribers: 29,267

Enewsletter: 32,613 Social: 63,000 Web: 27,000/month



Providing solutions for better retailing. Beauty Store Business reports on hot products, savvy business moves and important trends affecting both brick-and-mortar and online retailers.

Magazine subscribers: 16,119

Enewsletter: 14,450 Social: 8,600 Web: 15,500/month



Creative Age Network **EACH**



OVER

2.6 million

SOCIAL FOLLOWERS ACROSS ALL TITLES

WEB TRAFFIC

400,000

UNIQUE VISITORS/MONTH

1.2 million

PAGE VIEWS/MONTH



- **FACEBOOK** 1,614,356
- **INSTAGRAM** 828,647
- **TWITTER** 111,067
- **PINTEREST** 68,429
- **YOUTUBE** 33,003

LAUNCHPAD BEAUTY STORE BUSINESS NAILPRO DAYSPA





DAYSPA PRODUCTION INFORMATION

PRINTING

Web offset. SWOP standards apply.

BINDING

Perfect bound.

PDFS (PREFERRED FORMAT)

+Must be CMYK, 300 dpi with fonts embedded and print optimized. PDFs sent in any format other than stated are NOT ACCEPTABLE and will need to be resubmitted in the correct format and will be subject to late charges.

ACCEPTABLE PROGRAMS

Macintosh-based programs only:

Adobe InDesign, Photoshop, Illustrator.

FTP GUIDELINES

Please use your Web browser to access our File Transfer server:

- + For Macintosh we recommend using a current version of Firefox (OS 10.4 or newer).
- + For Windows we recommend either Internet Explorer or a current version of Firefox.

The user name is: **dayspa** and the password is: **gRubsin48**.

The URL is **https://ftp.creativeage.com** (please note the 's' > https://...).

You will see a warning message that the browser is not able to verify the certificate. This is normal, please click OK to continue. You will see a similar, second warning concerning the certificate. Click OK to continue.

Enter user name **dayspa** and the password **gRubsin48** and click the Login button.

You are now connected to our File Transfer server and ready to upload/download your documents.

PLEASE MAKE SURE YOU PLACE THE FILE IN THE "ADS ONLY" FOLDER.

Please click on the provided buttons to upload, download, delete or rename your documents.
PLEASE EMAIL THE FILE NAME WHEN YOU ARE FINISHED.

PROOFS

- + All ad submissions must be accompanied by a proof.
- For four-color ads, provide color Fuji print, Rainbow or equivalent according to SWOP standards, processed on publication-grade stock.
- + Color rotation is black, cyan, magenta, yellow.
- + Proper color reproduction is not guaranteed without acceptable color proof.

INSERTS

- + Standard, multifold and die-cut inserts accepted.
- Contact production director at least three weeks prior to space closing date in order to determine exact production specifications.
- + Inserts must meet all applicable postal, printer and bindery requirements.

APPLICABLE PRODUCTION CHARGES

\$40/hour with \$40 minimum charge

- + Computer design, production or typesetting.
- + Resizing of ad to meet required specifications.
- + Copy additions or deletions.
- + Late charges will be applied for materials received past copy due date.

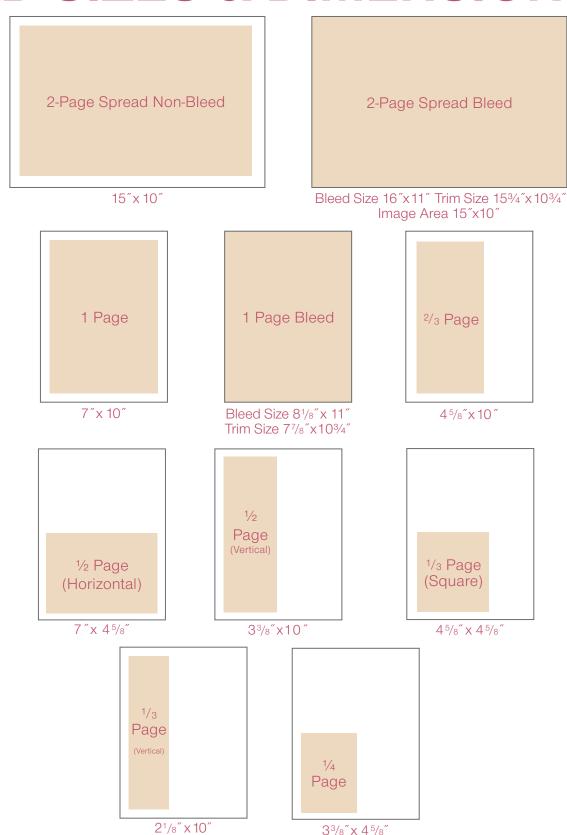
CONTACT INFORMATION

DAYSPA Production Department

Attn: Madlen Martinez
Creative Age
7628 Densmore Ave.
Van Nuys, CA 91406-2042
818.782.7328 ext.236
mmartinez@creativeage.com

Please Note: Creative Age does not assume any responsibility for color reproduction on advertising material that is placed on our FTP site unless a high-quality hard copy proof is mailed in before the deadline.

DAYSPA AD SIZES & DIMENSIONS





BANNER, SPONSORSHIP & EMAIL ADVERTISING SPECIFICATIONS



Rising Star Billboard Banner

Dimensions: 970 x 250 pixels

Format: HTML5, animated GIF, JPG; frame rate up to 24 FPS; maximum file load size is 60kb.

Skyscraper Banner

Dimensions: 300 x 600 pixels

Format: HTML5, animated GIF, JPG; frame rate up to 24 FPS; maximum file load size is 40kb.

Medium Box Banner

Dimensions: 300 x 250 pixels

Format: HTML5, animated GIF, JPG; frame rate up to 24 FPS; maximum file load size is 40kb.

Rectangle Box Banner

Dimensions: 728 x 90 pixels

Format: HTML5, animated GIF, JPG; frame rate up to 24 FPS; maximum file load size is 40kb.

Prestitial

Dimensions: 640 x 480 pixels

Format: JPG; maximum file load size is 40kb.

eNewsletter Sponsorship

Medium Box and Leaderboard

Dimensions: 300 x 250 pixels and 650x72 pixels Format: HTML5, animated GIF, JPG; frame rate up to 24 FPS; maximum file load size is 40kb.

Landing page URL must be submitted at the same time as artwork.

Delivery

Email files as an attachment to

mmartinez@creativeage.com. Be sure to include the linking URL in the email.

Due Dates: Creative Age must receive materials 5 business days prior to campaign flight dates.

Third Party Email Advertising

Dimensions: 550 pixels wide

Format: HTML5. JPG

Delivery: Email files as an attachment to mmartinez@creativeage.com. Be sure to include the linking URL in the email and subject line.

Social Submissions

- + Assets due 10 business days before the 1st of the month.
- + Blurb, @tag, hashtags and referral URL must be provided with artwork. Facebook and Instagram images should be 800x800 pixels.
- + Video for Instagram should not exceed 60 seconds.
- + All images and copy are subject to editorial approval to prevent spam messaging.
- + User friendly content, no banner ads

Video and YouTube Submissions

Format: MP4, MOV, MPEG4



NOTE: No flash files accepted

For sales or rate related questions, contact Suzanne Craven, advertising executive, at 818.782.7328 ext.215 or email scraven@creativeage.com

CONTRACTUAL REGULATIONS

2019

Advertisements are accepted upon the representation that the advertiser and its agency have the right to publish the contents thereof.

2All contents of advertisements are subject to publisher's approval. The publisher reserves the right to reject or cancel any advertisement, insertion order, space reservation, or position commitment at any time. There is no guarantee of results for advertising accepted.

Positioning of advertisements is at the discretion of the publisher except where a request for a specific preferred position is acknowledged by the publisher in writing. Fourteen days written notice is needed for cancellation of a preferred position.

All insertion orders are accepted subject to the provisions of our current rate card. Rates are subject to change upon notice from the publisher. Should a change in rates be made, space reserved may be cancelled by the advertiser or its agency at the time the change becomes effective without incurring short-rate charges, provided the advertisements published to the date of cancellation are consistent with the appropriate frequency or volume rate. Cancellations of space reservations for any other reason in whole or in part by the advertiser will result in an adjustment of the rate (short-rate) based on past and subsequent insertions to reflect actual space used at the earned frequency or volume rate.

Conditions, other than rates, are subject to change by the publisher without notice.

The publisher shall have the right to hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher for advertising which the advertiser or its agent ordered and which advertising was published. If it should become necessary for Creative Age to initiate any legal proceedings to collect any balance due, the advertiser and/or its agency agrees to the jurisdiction of Los Angeles, California. The advertiser and/or its agency shall also pay a reasonable attorney's fee to be fixed by the court and all other collection costs.

If advertising materials are received past due date, the publisher is not responsible for position, reproduction of late materials or coupon positioning. Proofs for pub-set ads cannot be supplied when materials are late. Opportunity for make-good is lost and late charges will apply when materials are received past due date.

Insertion instructions shall be supplied for every advertisement and shall clearly state the following information: name of publication, name of advertiser, date to be inserted, size of advertisement, identification of advertisement (proof of ad to be furnished if possible), plus any special instructions such as bleed, color, etc.

9No conditions, printed or otherwise, appearing on the space order, billing instruction or copy instructions which conflict with the publisher's stated policies will be binding on the publisher.

1 OA contract year, or twelve-month period, starts from the date of the first insertion. Twelve-month periods do not overlap; in other words, space counted in one contract period to determine the rate for that period cannot be counted again toward determining the rate for the subsequent or past periods.

- 1 Space orders whenever possible should specify a definite schedule of insertions, issues and sizes of space.
- 12The forwarding of an order is construed as an acceptance of all the rates and conditions under which advertising is sold at the time.
- 13 Contracts may be discontinued by either party on 30 days written notice.
- 14 Cancellation of space order forfeits the right to position protection.
- 15 The publisher reserves the right to give better position than specified in the order, at no increase in rate.

The advertiser and advertising agency agree to indemnify, defend, and save harmless the publisher from any and all liability for content (including text, illustrations, representations, sketches, maps, trademarks, labels or other copyrighted matter) of advertisements printed, or the unauthorized use of any person's name or photograph arising from the publisher's reproduction and publishing of such advertisements pursuant to the advertiser's or agency's order. The publisher reserves the right to reject, discontinue or omit any advertising or any part thereof. This right shall not be deemed to have been waived by acceptance or actual use of any advertising matter.

17All advertising is subject to the publisher's approval. The publisher reserves the right to reject advertising which he/she feels is not in keeping with the publication's standards and policies. The publisher reserves the right to modify such standards and policies from time to time.

18 The advertisers' index is prepared under the regulations and policies of the publisher as an extra service to the advertiser over and above his space order. The publisher, therefore, does not assume liability for errors in the index notwithstanding all normal precautions.

 $19 \mbox{The publisher's liability for any error will not exceed charge for the advertisement in question.$

20 The publisher assumes no liability if for any reason it becomes necessary to omit an advertisement.

21 The publisher is not liable for delays in delivery and/or non-delivery in the event of an Act of God, action by any governmental or quasi-governmental entity, fire, flood, insurrection, riot, explosion, embargo, strikes whether legal or illegal, labor or material shortage, transportation interruption of any kind, work slowdown, or any condition beyond the control of the publisher affecting production or delivery in any manner.

22Failure to make the order correspond in price or otherwise with the rate schedule is regarded only as clerical error and publication is made and charged for upon the terms of the schedule in force without further notice.

- 23 The publisher reserves the right to limit the size of space to be occupied by an advertisement.
- 24 When change of copy, covered by an uncancelled insertion order, is not received by closing date, copy run in previous issue will be inserted.
- 25 The publisher assumes no liability for errors or omissions in key numbers, or its reader service program, and/or reader service numbers, or advertisers' index.
- 26 Advertisements offering prizes or contests of any nature, are accepted provided prior approval has been obtained from the post office at place of publication entry.

27Requests for specific position at R.O.P. rates are given consideration, but no guarantee is made unless the position premium has been provided for in the contract.

28 Advertisements ordered set and not used will be charged for composition.

29 No conditions other than those set forth here shall be binding on the publisher unless specifically agreed to in writing by the publisher. The publisher will not be bound by conditions printed or appearing on order blanks or copy instructions which conflict with provisions stated here.

30 Publisher reserves the right to polybag supplements to the back of our magazines.

COMMISSIONS

15% of gross to recognized agencies on space, color and position if total amount is paid in full within 30 days from invoice date; otherwise, no agency commission will be allowed. No commission can be taken on production charges or binding charges. All orders accepted for space subject to credit requirements. No cash discount.

TERMS

15% commission to recognized agencies. Payment is due 30 days from date of invoice. A late charge of 1.5% per month will be charged on unpaid amounts thereafter.